

BUSINESS PARTNER CAPABILITIES STATEMENT

What Does BlackHawk Data Do?

BlackHawk Data is a woman-owned solutions and services provider, serving SMB, commercial, enterprise and public sector clients. We specialize in delivering best-of-breed multi-vendor technology solutions and services that meet the unique needs of our customers, no matter the size of the organization. Our team of expert solution architects and engineers have decades of experience designing, deploying, and managing the most advanced IT solutions, enabling our customers to improve processes, meet compliance standards and bridge communication gaps.

What Makes BlackHawk Data Different?

At BlackHawk Data, we believe the combined expertise of our teams and our strong relationships with key vendor partners enable us to build the most innovative and imaginative next-generation network platforms and services. With more than a decade of experience supporting a collection of customers in diverse industries, our team understands the value of closing projects on time and on budget. Our engineers offer a focused approach to managing every project and gaining an in-depth understanding of each environment to deliver to best solutions and services.

What We Deliver

- High-touch services
- 10+ years supporting diverse public and private sector customers
- In-depth understanding of contract management
- Commitment to completing projects on time and on budget
- Full managed services offerings
- Superior technical engineering abilities

Core Competencies & Services

| Networking | Services | Security | Data Center |
|--------------------------|-----------------------|-------------------------|---------------------------------|
| Routing & Switching | Strategy & Consulting | Infrastructure Security | Networking |
| Mobility & Wireless | Design Services | Cyber Security | Compute & Storage |
| Automation | Deployment | Risk Management | Analytics, Assurance & Security |
| Optical Transport/ DWDM | Integration | Identity Management | Hyper-converged Infrastructure |
| Collaboration | Managed Services | Compliance & Audit | Hybrid Cloud |
| Internet of Things (IoT) | Lifecycle Management | Risk Assessments | Virtualization |

Contracts

- GSA Schedule 70: SYNnex Agent Contract #s GS-35F-0563U; GS-35F-0143R
- GSA Schedule 70: Tech Data Agent Contract # GS-35F-0349S
- GSA Schedule 70: Carahsoft Agent Contract # GS-35F-0119Y
- NCPA SYNnex Agent Contract # NCPA-01-65
- Fortinet NYS OGS Contract # PM68095
- Palo Alto NYS Umbrella OGS Contract # PM21270
- Dell EMC & Big Switch NYS Umbrella OGS Contract # PM20820
- Arista NYS Umbrella OGS Contract # PM21040
- VMware NYS Umbrella OGS Contract # PM67310
- Mitel Sourcewell Contract 022719-MBS

BlackHawk Data LLC

“Design. Deliver. SecureIT.”

(SALES) 877-456-4295 - (NOC) 866-424-3662

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Diversity Certifications

- NYC SBS, Certified WBE, MWCERT2019-2558
- Port Authority, Certified WBE
- NYC School Construction, Certified WBE
- County of Nassau OMA-WBE-19-2543-22-PA
- Suffolk County Office of Minority Affairs
- State of NJ WBE 74574-15
- Women's Enterprise WBENC, WBE1900253
- Federal Small Business WOSB, WOSB190317
- NYS Vendor ID 1100217242
- NYC PIP Vendor Code: VS00049070
- NJ Vendor ID V00048892
- DUNS # 081300059
- SPIN # 143051054
- Cage Code: 84V87

Engineering Certifications

- Cisco CCIE Route Switch
- Cisco CCIE Data Center
- Cisco CCIE Collaboration
- Cisco CCNP Wireless
- Cisco CCNP Route Switch
- Cisco CCDA Route Switch
- Fortinet NSE
- Palo Alto PSE Platform Associate
- VMware Solutions Provider Engineer

End-to-End Managed Services

Proactive 24x7x365 monitoring & management

- Data Center
- Network Infrastructure
- Cyber Security
- Voice & Unified Collaboration
- Mobility
- Audio Visual
- Physical Security
- Desktop Support

Network and Security Optimization

Decades of experience in providing a holistic assessment approach for optimization

- Utilize a non-invasive network TAP
- Review current traffic patterns
- Analyze protocols and refine
- Deliver automation best practices
- Examine policy evaluations
- Provide meaningful actionable report
- Optimize current infrastructure Desktop Support